Natalie M. Brooks

VICE PRESIDENT OF FINANCE | CORPORATE CONTROLLER

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Build Finance Organizations That Protect Value, Explain Performance, and Accelerate Growth.

CLOSE-CYCLE ACCELERATION	EBITDA VALUE CREATION	WORKING-CAPITAL RELEASE
13 → 5 Days	$236M	$275M

PUBLIC-COMPANY CONTROLLERSHIP • GLOBAL ACCOUNTING • FP&A • TREASURY • CAPITAL STRUCTURE
SEC REPORTING • SOX/GAAP/ASC 606 • M&A INTEGRATION • ERP MODERNIZATION • BOARD REPORTING

Strategic finance executive with 22+ years of experience in leading global accounting, controllership, planning, treasury, compliance, and enterprise transformation across public, private, and sponsor-backed organizations. Translate operating complexity into reliable reporting, forward-looking insight, capital discipline, and board-ready decisions. Recognized for accelerating close cycles, strengthening governance, integrating acquisitions, modernizing finance technology, improving liquidity, and developing finance teams that operate as trusted business partners.

THE MODERN FINANCE VALUE CHAIN

A repeatable operating system that converts control, data, and capital discipline into enterprise value

1 **STABILIZE** Controls + close
2 **CONNECT** One data model
3 **PREDICT** Driver-based insight
4 **OPTIMIZE** Cash + capital
5 **SCALE** Growth + M&A

LEADERSHIP VALUE

Financial Strategy & Transformation
Corporate Controllership & Reporting
Treasury, Liquidity & Capital Allocation
FP&A, Analytics & Business Partnership
M&A Integration & Finance Technology

ENTERPRISE SCALE

$2.4B revenue enterprise
26 global legal entities
$4.8B balance sheet
78-person finance organization
32 countries served

PROFESSIONAL EXPERIENCE

LUMENRIDGE SOFTWARE & SERVICES • $2.4B public cloud and managed-services enterprise • 32 countries • Boston, MA

Vice President Of Finance & Corporate Controller| 2020–Present **$4.8B Balance Sheet • 78-Person Team**

Lead global controllership, FP&A operations, treasury, tax, SEC reporting, and finance transformation across 26 legal entities. Advise the CFO, CEO, audit committee, and board on performance, controls, capital structure, liquidity, risk, and acquisition integration. Direct a $95M finance-modernization portfolio and steward $1.1B in global cash and investments.

Rebuilt and transformed finance as a faster, predictive, and highly controlled enterprise partner—improving EBITDA, cash, reporting confidence, and capital efficiency while supporting rapid growth.

→$236M EBITDA impact
→ $275M cash released
→ 62% faster close
→ Zero material weaknesses

CONTROLLERSHIP, GOVERNANCE & FINANCE MODERNIZATION

- **Reduced monthly close from 13 days to five and quarterly reporting cycle 46%** by standardizing the global chart of accounts, automating reconciliations, installing close governance, and eliminating 71% of manual journal entries.
- **Implemented Oracle Cloud ERP, BlackLine, and an enterprise data model through a $95M transformation,** creating one source of financial truth, increasing reporting accuracy, and retiring 18 fragmented systems.
- **Sustained zero material weaknesses and 100% clean external audits** while strengthening SOX, ASC 606, lease accounting, technical-policy governance, and evidence automation across 26 entities.

CAPITAL, PERFORMANCE & ENTERPRISE VALUE

- **Partnered with business leaders** to deliver $236M in recurring EBITDA improvement through pricing governance, product-margin analytics, cloud-utilization controls, vendor rationalization, and disciplined investment reviews.
- **Released $275M in working capital** by redesigning billing, collections, vendor terms, cash application, renewal forecasting, and executive accountability for receivables and deferred revenue.
- **Refinanced $1.3B in debt and reduced borrowing cost 165 basis points,** saving $24M annually while extending maturities, strengthening covenant flexibility, and preserving investment capacity.
- **Integrated four acquisitions valued at $1.9B,** harmonizing policies, opening balance sheets, revenue recognition, tax structures, ERP data, and controls to capture $84M in validated synergies.
- **Built a driver-based planning and scenario platform** that improved forecast accuracy from 76% to 95% and enabled the board to evaluate growth, restructuring, liquidity, and acquisition choices against clear value and risk thresholds.

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FINANCE TRANSFORMATION SCORECARD

Faster close • stronger earnings • greater liquidity • lower financing cost

MONTHLY CLOSE	EBITDA IMPACT	WORKING CAPITAL	COST OF DEBT
13 → 5 days	$236M	$275M	−165 bps
62% FASTER	IMPROVED	RELEASED	$24M SAVED

AURORA MEDICAL TECHNOLOGIES • $1.1B global medical-device manufacturer • 19 countries • Minneapolis, MN

Controller | Senior Director, Global Accounting | 2015–2020 — **42-Person Team • 19 Countries**

Directed global accounting, technical accounting, consolidation, tax, external reporting, internal controls, and acquisition accounting for a regulated public manufacturer. Partnered with the CFO and audit committee on SEC readiness, governance, margin expansion, and international growth.

- **Prepared the company for a successful public-market separation and first-year SOX compliance,** building stand-alone reporting, policies, controls, governance calendars, and audit support with no material post-close adjustments.
- **Reduced close from 18 days to seven and external audit fees 31%** by centralizing consolidation, standardizing account ownership, automating evidence, and resolving legacy control gaps.
- **Integrated three acquisitions valued at $740M** through disciplined purchase accounting, opening-balance-sheet validation, control migration, reporting alignment, and synergy tracking.
- **Delivered $28M in tax and cash-flow benefit** by restructuring intercompany funding, improving transfer-pricing documentation, recovering indirect tax, and centralizing foreign-exchange exposure.
- **Rebuilt a fragmented accounting organization into a 42-person global team with 94% retention,** establishing role clarity, technical academies, succession plans, and service standards across regional finance hubs.

CRESCENT CONSUMER PRODUCTS • $4.6B branded-products company • 14 business units • Chicago, IL

Director, FP&A & Global Accounting | Manager, Finance | 2008–2015 — **$1.9B Cost Base • 14 Business Units**

Led enterprise planning, management reporting, shared-services accounting, and performance analytics across 14 business units. Managed a $1.9B cost base and advised commercial, operations, and supply-chain leaders on pricing, portfolio, productivity, and investment decisions.

- **Improved forecast accuracy from 74% to 96%** by replacing annual-budget dependency with rolling forecasts, driver-based models, sensitivity analysis, and monthly business-performance reviews.
- **Identified and tracked $170M in structural savings** through SKU profitability, procurement, manufacturing-variance, logistics, and organizational-layer analytics.
- **Consolidated transactional accounting into two shared-service centers,** reducing finance operating cost 27%, standardizing service levels, and improving control consistency across 14 units.
- **Built product, customer, and channel profitability models** that redirected $320M in capital and commercial investment toward higher-growth categories and improved portfolio gross margin 380 basis points.

HARTWELL & CO. LLP • Audit and transaction advisory firm • New York, NY

Audit Manager | Senior Auditor | 2002–2008 — **Technology • Healthcare • Consumer**

Advanced through audit and transaction-advisory roles serving public and sponsor-backed technology, healthcare, and consumer clients. Led multi-location audits, acquisition diligence, control assessments, technical-accounting analyses, and reporting readiness; managed engagements up to $3.2M and teams of 18.

EDUCATION	**MBA, Finance & Strategy, New York University, Stern School of Business** **BS, Accounting, University of Illinois Urbana-Champaign**
CREDENTIALS	Certified Public Accountant (CPA) | Chartered Global Management Accountant (CGMA) Certified Management Accountant (CMA)
LEADERSHIP	Audit Committee Finance Advisor | Member, Financial Executives International | Speaker, Controllers Council Annual Forum