



AMINA RAHMAN

New York, NY | 646.555.0176 | amina.rahman@example.com
www.linkedin.com/in/amina-rahman-tech/ | github.com/amina-rahman-platforms



DIRECTOR | TECHNICAL PROGRAM MANAGEMENT & PRODUCT STRATEGY

Cloud Platforms | Enterprise Transformation | Customer Innovation | Solutions Engineering | Data & AI | Go-To-Market

Enterprise technology and product-strategy leader with 18+ years guiding Fortune 100 organizations through cloud modernization, platform development, data and AI adoption, customer innovation, and global operating-model change. Translate complex technical capabilities into market-ready products, resilient platforms, stronger customer outcomes, and scalable recurring revenue. Known for rescuing high-risk programs, aligning executives and engineers around measurable priorities, and building teams that deliver quickly without compromising reliability, security, or governance.

SIGNATURE ENTERPRISE IMPACT

- **Created \$94M in recurring revenue** through a cloud, analytics, and automation platform portfolio.
- **Reduced annual technology expense \$72M** while improving platform reliability to 99.995%.
- **Established enterprise PMO, product studio, and AI governance COE** across six global regions.
- **Directed a \$285M transformation portfolio** with 94% on-time delivery and 92% benefit realization.
- **Shortened release cycles from 16 weeks to 3 weeks** through product operating models and DevSecOps.
- **Reduced avoidable redevelopment 38%** by standardizing architecture, APIs, and reusable services.

PROFESSIONAL EXPERIENCE

NEXORA TECHNOLOGY ADVISORY | Cloud, Data & Product Transformation | New York, NY

Director, Technical Programs (2021-Present)
Director, Program Management (2017-2021)
Manager, Solutions Engineering (2013-2017)
Manager, Technology Advisory (2011-2013)

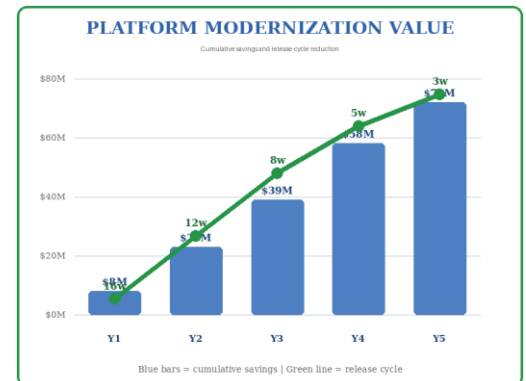
Direct: 46 | Matrix: 240
Direct: 28 | Matrix: 120
Direct: 18 | Matrix: 70
Direct: 9 | Matrix: 35

\$285M Portfolio
\$140M Portfolio
\$62M Portfolio
\$24M Portfolio

Serve as enterprise product strategist, technical-program executive, and customer-transformation leader for a global advisory and managed-platform business. Advise C-suite leaders across healthcare, logistics, financial services, HR technology, and consumer industries. Direct product strategy, cloud and data platforms, solution engineering, customer innovation, portfolio governance, partner ecosystems, delivery operations, and value realization across onshore, nearshore, and offshore teams.

Led the firm's largest platform and operating-model transformation.

- **Eliminated \$72M in annual technology expense and reduced critical-data access from 12 days to 45 minutes** by consolidating 11 legacy settings into a governed cloud and data platform serving 31 business units.
- **Raised transformation delivery from 61% to 94% on time and achieved 92% benefit realization** after resetting portfolio governance, sequencing dependencies, and instituting outcome-based reviews.
- **Improved availability from 99.82% to 99.995% while cutting priority incidents 67%** through site-reliability engineering, observability, automated recovery, resilience testing, and accountable service ownership.



Built new enterprise capabilities and commercial growth engines.

- **Cloud Product Studio:** Converted reusable solutions into governed market offers and subscription services.
- **Enterprise Transformation Office:** Unified product, program, financial, risk, and value-realization governance.
- **Platform Reliability Office:** Standardized SRE, observability, capacity, resilience, and service ownership.
- **Leadership Academy:** Prepared 420 engineers and program leaders for cloud, product, and AI delivery.

NOTABLE SUCCESS STORIES

\$38B National Health Services Organization

- **Reduced platform run cost \$31M and accelerated member-data availability 96%** through cloud migration, API modernization, master-data governance, and automated controls.

\$24B Global Logistics Enterprise

- **Built a \$42M recurring-revenue platform offer** combining supply-chain visibility, and outcome-based client success.

\$15B Human Capital Technology Company

- **Generated \$28M in annual recurring revenue and improved enterprise win rate 17 points** by repositioning data and AI capabilities into a differentiated workforce-intelligence platform.
- **Improved evidence readiness from 58% to 97%** via automated controls, lineage, validation, and auditable reporting.

NOTABLE CLIENT SUCCESS STORIES

\$44B Regional Financial Institution

- **Modernized digital onboarding and increased completed applications 36%** through journey redesign, API orchestration, identity verification, decision automation, and customer analytics.
- **Reduced fraud losses \$14M and false-positive reviews 41%** by integrating governed machine learning, human-in-the-loop controls, monitoring, and model-risk validation.

Selected product and platform launches.

WORKFORCE INTELLIGENCE \$28M ARR 17-point win-rate gain AI insights guided decisions	LOGISTICS VISIBILITY \$42M ARR 31 enterprise customers Predictive operations partner APIs	CLOUD DATA & AI HUB \$24M ARR 44% adoption growth Governed data secure self-service
---	--	--

Notable internal business and operating-model wins.

- **Created \$94M in recurring revenue across cloud, data, AI, integration, and managed-platform offers** by translating repeatable delivery assets into priced products, partner plays, sales enablement, and customer-success motions.
- **Recovered four critical programs representing \$96M in revenue and contractual exposure** through executive alignment, scope reset, dependency control, commercial renegotiation, and transparent risk governance.
- **Developed 37 directors and senior managers and promoted 19 leaders** through succession planning, stretch assignments, technical-leadership forums, sponsorship, and calibrated performance standards.
- **Integrated three acquired product organizations within nine months while retaining 93% of critical talent** by aligning platforms, roadmaps, operating rhythms, decision rights, customer commitments, and leadership roles.

EARLIER TECHNOLOGY LEADERSHIP

ARDENTIS SOFTWARE | Enterprise Integration & Analytics | Boston, MA

SENIOR SOLUTIONS ARCHITECT | 2008-2011 | Temporary Transformation Engagement | \$18M Program

Led enterprise architecture, integration strategy, product demonstrations, technical discovery, implementation planning, and customer-transition governance for complex software and analytics programs.

- **Reduced customer implementation time 41% and professional-services cost \$6.8M** by standardizing integration patterns, deployment playbooks, reusable data models, and acceptance criteria.
- **Improved production availability to 99.98% and reduced deployment defects 58%** through automated testing, environment standards, release governance, observability, and incident learning.

BLUEPEAK SYSTEMS | Technology Advisory & Application Development | Washington, DC

TECHNICAL CONSULTANT | 2004-2008 | Application, Data & Integration Programs | \$7M Portfolio

Designed and delivered enterprise applications, data integrations, workflow automation, reporting solutions, and user-adoption programs for public-sector and regulated-industry clients.

- **Reduced case-processing time from 11 days to 2 days and eliminated 29% of manual effort** through workflow redesign, integration middleware, automated validation, and role-based operational dashboards.
- **Reduced data defects 63% and improved reporting timeliness from monthly to daily** by standardizing validation rules, ownership, reconciliation, metadata, and exception workflows.

	CREDENTIALS, EDUCATION & TECHNOLOGY	
CREDENTIALS	PMP SAFe Lean Portfolio Management AWS Certified Solutions Architect – Professional	
EDUCATION	MBA, Information Systems & Strategy Metropolitan School of Management M.S., Human-Computer Interaction Commonwealth Institute of Technology B.S., Computer Science Atlantic State University	
PLATFORMS	AWS Azure Google Cloud Snowflake Databricks Kubernetes Salesforce ServiceNow Workday SAP S/4HANA	
PRODUCT & DELIVERY	Jira Aha! Confluence Azure DevOps Power BI Tableau Miro Figma Apptio Planview	
ENGINEERING	APIs Microservices Event-Driven Architecture CI/CD DevSecOps SRE Test Automation	
GOVERNANCE	NIST ISO 27001 Model Risk Management Responsible AI Data Governance Portfolio Controls	

Leadership, Thought Leadership, and Recognition.

BOARD ADVISORY Digital Access Alliance Responsible Technology Committee Strategy, risk, and community impact	INDUSTRY LEADERSHIP Speaker and panelist Product operating models Cloud value Responsible AI Transformation recovery	RECOGNITION Technology Transformation Excellence Client Impact Award Inclusive Leadership Award
--	--	---

Board Advisor, Digital Access Alliance | Volunteer Technology Mentor | Fluent in the English and Bengali